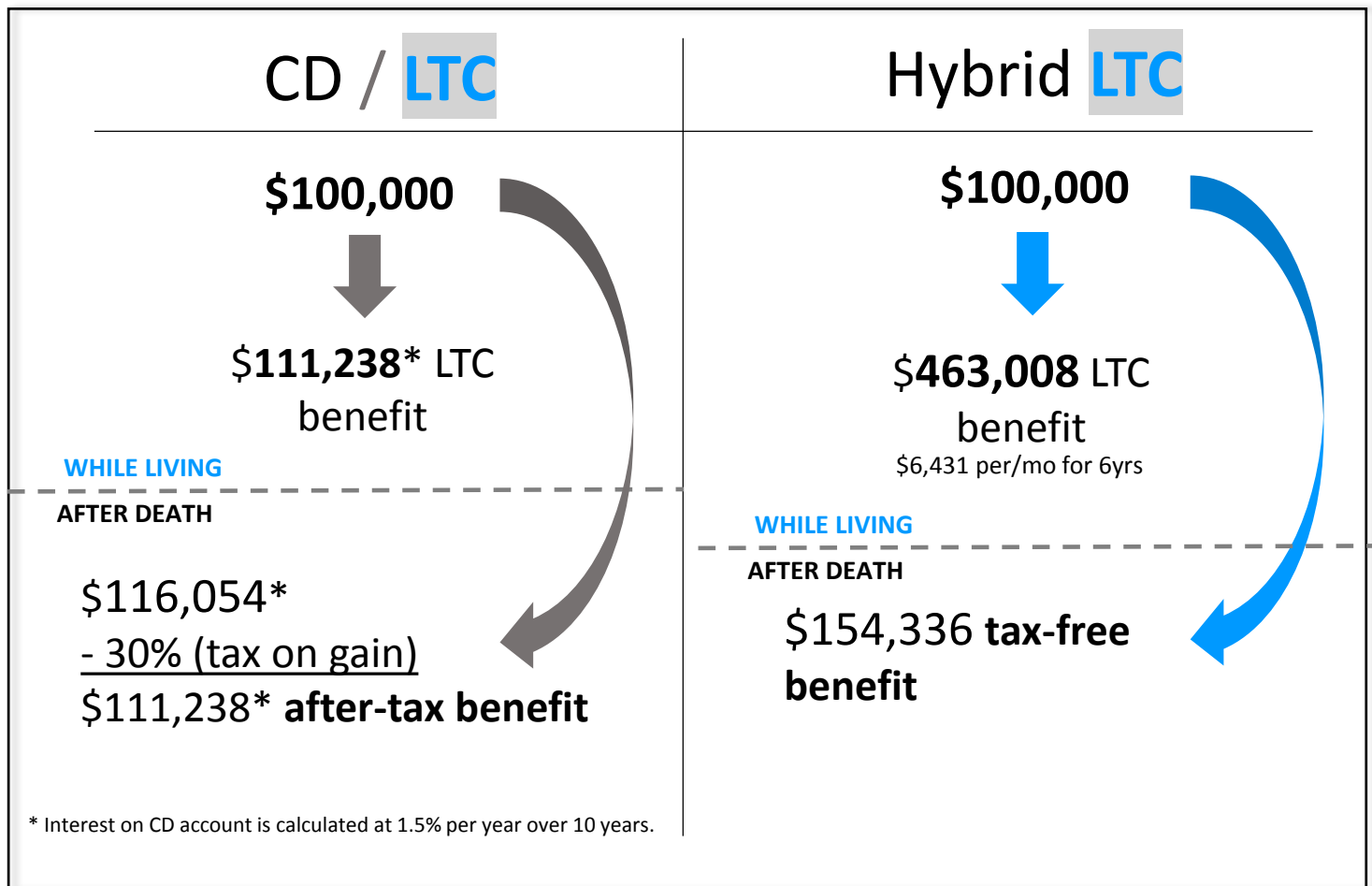


A BETTER PLACE FOR THAT “EMERGENCY MONEY”

“I’m doing some emergency planning for my clients. If you got sick or hurt and needed care, **which assets would you liquidate first?** If I ever receive an emergency call from your family, I’ll need to know how to respond.”

DRAW IT OUT ON A NAPKIN (OR OTHER PIECE OF PAPER)



- **INCREASE IN LONG-TERM CARE BENEFITS AVAILABLE: \$351,770 (TAX FREE)**
- **INCREASE IN AFTER DEATH BENEFIT: \$43,098 (AFTER TAX)**
- **CLIENT CONTINUES TO MAINTAIN: CARE, CUSTODY, AND CONTROL OF ASSET**

For more information contact your local AIMCOR member agency or visit www.aimcorgroup.com

Product availability and actual benefits may vary. Values above are based on rates for a female, age 55, non-smoker. Ability to qualify is subject to underwriting. Before any recommendation is made, all factors should be weighed to verify that the product is appropriate for the client.

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