

FACT

Repositioning an existing \$100,000 annuity with taxable gains could provide your clients with up to \$550,000 in Long-Term Care Benefits tax-free.



DO YOU HAVE CLIENTS WITH ANY OF THESE ATTRIBUTES?

1

REALISTIC OUTLOOK

Concerned about how they would pay for an unexpected healthcare event

2

AVAILABLE RESOURCES

Has rainy day fund or a nonqualified annuity they don't need to use for income

3

LIFE EXPERIENCE

Is between the ages of 65 and 80 (even with some health issues)

CONSIDER THIS

A LTC Annuity solution from your AIMCOR member agency may provide you with a unique opportunity to help your clients. Under the Pension Protection Act (PPA) of 2006 benefits for qualifying long-term care (LTC) can be paid tax-free.

For more information contact your local AIMCOR member agency or visit www.aimcorgroup.com

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